

DATES FOR SCHEDULED COURSES May - September 2017

COURSE TITLE	MAY	JUNE	JULY	AUG	SEPT
SELLING STRATEGIES (2Days)	8-9	15-16	—	10-11	—
DYNAMICS OF SELLING (1Day)	12	14	—	14	8
SALES NEGOTIATION (3Days)	24-26	—	—	23-25	—
CLOSING SALES (1Day)	—	12	17	—	11
TELESALES (2Days)	—	12-13	—	21-22	18-19
CUSTOMER SERVICE (1Day)	5	9	7	11	—
RETAIL SELLING (1Day)	—	16	—	2	—
CORE MGMT SKILLS (2Days)	—	—	5-6	15-16	—
SALES MANAGEMENT (2Days)	29-30	—	24-25	—	21-22
TIME MANAGEMENT (1Day)	10	—	14	—	18
PRESENTATION SKILLS (2 Days)	22-23	—	10-11	—	14-15
TELEPHONE TECHNIQUE (1Day)	—	23	21	18	—
TELEMARKETING (1Day)	—	12	—	—	4
TEL CASH COLLECTION (1Day)	—	31	28	—	1

Our Address:

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Cancellations:

Notice of cancellations must be received 5 working days before course commencement. Failure to make a cancellation within this period may result in a charge for the full course fee. Substitutions maybe made any time prior to the commencement of the course.

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