

**DATES FOR SCHEDULED COURSES August - December 2017**

COURSE TITLE	AUG	SEPT	OCT	NOV	DEC
<b>SELLING STRATEGIES</b> (2Days)	10-11	—	2-3	6-7	—
<b>DYNAMICS OF SELLING</b> (1Day)	14	8	6	—	1
<b>SALES NEGOTIATION</b> (3Days)	23-25	—	—	27-29	—
<b>CLOSING SALES</b> (1Day)	—	15	—	10	—
<b>TELESALES</b> (1Day)	—	8	9	13	4
<b>CUSTOMER SERVICE</b> (1Day)	11	—	20	—	11
<b>RETAIL SELLING</b> (1Day)	2	—	11	8	—
<b>CORE MGMT SKILLS</b> (2Days)	15-16	—	19-20	—	7-8
<b>SALES MANAGEMENT</b> (2Days)	—	21-22	—	29-30	—
<b>TIME MANAGEMENT</b> (1Day)	—	18	—	15	—
<b>PRESENTATION SKILLS</b> (2 Days)	—	14-15	—	2-3	—
<b>TELEPHONE TECHNIQUE</b> (1Day)	—	11	16	20	—
<b>TELEMARKETING</b> (1Day)	—	4	18	—	6
<b>TEL CASH COLLECTION</b> (1Day)	—	1	—	1	—

**Our Address:**

**QUINN TRAINING** Business Courses  
 6 Ontario Terrace  
 Canal Road  
 Rathmines  
 Dublin 6  
 Tel: (01) 4978353  
 Email: mail@quinnttraining.ie

**Cancellations:**

*Notice of cancellations must be received 5 working days before course commencement. Failure to make a cancellation within this period may result in a charge for the full course fee. Substitutions maybe made any time prior to the commencement of the course.*

**Have You Viewed Details on In-Company Training**

**Go To:** <http://www.quinnttraining.ie/in-company-training/>