

COURSE TITLE	MAR	APRIL	MAY	JUNE	JULY	AUG
SELLING STRATEGIES (2Days)	5-6	12-13	—	11-12	9-10	13-14
DYNAMICS OF SELLING (1Day)	—	9	14	15	2	17
SALES NEGOTIATION (3Days)	—	16-18	—	—	18-20	—
CLOSING SALES (1Day)	—	20	—	13	—	1
TELESALES (1Day)	9	—	18	22	—	24
CUSTOMER SERVICE (1Day)	—	30	—	11	6	—
RETAIL SELLING (1Day)	—	18	16	—	11	—
CORE MGMT SKILLS (2Days)	27-28	—	—	21-22	—	23-24
SALES MANAGEMENT (2Days)	—	24-25	—	—	5-6	—
TIME MANAGEMENT (1Day)	5	—	16	—	16	—
PRESENTATION SKILLS (2 Days)	—	19-20	3-4	—	—	20-21
TELEPHONE TECHNIQUE (1Day)	2	27	11	8	—	10
TELEMARKETING (1Day)	1	—	—	18	—	24
TEL CASH COLLECTION (1Day)	—	30	—	29	—	31

Our Address:

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Cancellations:

Notice of cancellations must be received 5 working days before course commencement. Failure to make a cancellation within this period may result in a charge for the full course fee. Substitutions may be made any time prior to the commencement of the course.

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