

COURSE TITLE	MAR	APRIL	MAY	JUNE	JULY	AUG
<b>SELLING STRATEGIES</b> (2Days)	5-6	12-13	—	11-12	9-10	13-14
<b>DYNAMICS OF SELLING</b> (1Day)	—	9	14	15	2	17
<b>SALES NEGOTIATION</b> (3Days)	—	16-17	—	—	19-20	—
<b>CLOSING SALES</b> (1Day)	—	20	—	13	—	1
<b>TELESALES</b> (1Day)	9	—	18	22	—	24
<b>CUSTOMER SERVICE</b> (1Day)	—	30	—	11	6	—
<b>RETAIL SELLING</b> (1Day)	—	18	16	—	11	—
<b>CORE MGMT SKILLS</b> (2Days)	27-28	—	—	21-22	—	23-24
<b>SALES MANAGEMENT</b> (2Days)	—	24-25	—	—	5-6	—
<b>TIME MANAGEMENT</b> (1Day)	5	—	16	—	16	—
<b>PRESENTATION SKILLS</b> (2 Days)	—	19-20	3-4	—	—	20-21
<b>TELEPHONE TECHNIQUE</b> (1Day)	2	27	11	8	—	10
<b>TELEMARKETING</b> (1Day)	1	—	—	18	—	24
<b>TEL CASH COLLECTION</b> (1Day)	—	30	—	29	—	31

**Our Address:**

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**Cancellations:**

Notice of cancellations must be received 5 working days before course commencement. Failure to make a cancellation within this period may result in a charge for the full course fee. Substitutions may be made any time prior to the commencement of the course.

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