

COURSE TITLE	JULY	AUG	SEPT	OCT	NOV	DEC
SELLING STRATEGIES (2Days)	9-10	13-14	—	11-12	8-9	—
DYNAMICS OF SELLING (1Day)	2	17	10	8	12	—
SALES NEGOTIATION (2Days)	18-19	—	24-25	—	26-27	—
CLOSING SALES (1Day)	—	1	—	5	—	3
TELESALES (1Day)	—	24	24	—	19	7
CUSTOMER SERVICE (1Day)	6	—	3	1	5	5
RETAIL SELLING (1Day)	11	—	—	3	7	—
CORE MGMT SKILLS (2Days)	—	23-24	—	—	22-23	—
SALES MANAGEMENT (2Days)	5-6	—	—	22-23	—	—
TIME MANAGEMENT (1Day)	16	—	7	15	—	10
PRESENTATION SKILLS (2 Days)	—	20-21	—	18-19	—	—
TELEPHONE TECHNIQUE (1Day)	—	10	14	4	16	—
TELEMARKETING (1Day)	—	24	—	—	2	—
TEL CASH COLLECTION (1Day)	—	31	12	10	14	12

Our Address:
QUINN TRAINING Business Courses
 6 Ontario Terrace
 Canal Road
 Rathmines
 Dublin 6
 Tel: (01) 4978353
 Email: mail@quinnttraining.ie

Cancellations:
 Notice of cancellations must be received 5 working days before course commencement. Failure to make a cancellation within this period may result in a charge for the full course fee. Substitutions maybe made any time prior to the commencement of the course.
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