

COURSE TITLE	April	May	June	July	Aug	Sept
SELLING STRATEGIES (2Days)	___	2-3	___	4-5	___	4-5
DYNAMICS OF SELLING (1Day)	___	10	14	___	16	2
SALES NEGOTIATION (3Days)	8-9	___	___	29-30	___	24-25
CLOSING SALES (1Day)	29	___	12	___	2	___
TELESALES (1Day)	___	20	24	12	___	6
CUSTOMER SERVICE (1Day)	8	___	10	8	12	___
RETAIL SELLING (1Day)	___	15	___	10	___	11
CORE MGMT SKILLS (2Days)	___	20-21	___	___	26-27	___
SALES MANAGEMENT (2Days)	1-2	___	___	17-18	21-22	___
TIME MANAGEMENT (1Day)	___	___	11	___	30	___
PRESENTATION SKILLS (2 Days)	___	13-14	___	23-24	___	___
TELEPHONE TECHNIQUE (1Day)	1 st	17	___	1 st	___	9
TELEMARKETING (1Day)	___	___	7	___	19	___
TEL CASH COLLECTION (1Day)	12	___	13	___	___	4

QUINN TRAINING

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Cancellations:

Notice of cancellations must be received 5 working days before course commencement. Failure to make a cancellation within this period may result in a charge for the full course fee. Substitutions maybe made any time prior to the commencement of the course.

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